Snell & Wilmer	350 South Grand Avenue, Suite 2800, Two California Plaza Los Angeles, California 90071 (213) 929-2500	1 2 3 4 5 6 7 8 9 10 11 12 13 14 15 16 17 18 19 20 21 22 23 24 25 26	CENTRAL DISTRIC	DISTRICT COURT CT OF CALIFORNIA N DIVISION Case No. SACV11-01309-DOC(ANx) JAMES R. GLIDEWELL DENTAL CERAMICS, INC.'S NOTICE OF MOTION AND MOTION FOR PARTIAL SUMMARY JUDGMENT RE TRADEMARK MISUSE, UNFAIR COMPETITION, UNCLEAN HANDS FAIR USE, AND ESTOPPEL Hearing Date: December 17, 2012 Time: 8:30 a.m. Ctrm: 9D, Hon. David O. Carter Pre-Trial Conf.: January 28, 2013 Jury Trial: February 26, 2013
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1. For partial summary judgment on defendant and counterclaimant Keating Dental Arts, Inc.'s ("Keating") Second Counterclaim for Unfair Competition.

There are three grounds for partial summary judgment on this claim. First, Keating does not have standing to bring a statutory unfair competition claim under California Business & Professions Code § 17200 et. seq. (the "UCL") because Keating does not have evidence that it suffered "injury in fact" and "lost money or property" as a result of the alleged unfair competition.

Second, none of the conduct identified by Keating in its counterclaim, nor any of the conduct identified in Keating's evidence and discovery responses, constitutes "unfair," "unlawful," or "fraudulent" conduct, as those terms are defined in the UCL. The trademark policing activities of which Keating complains, and the accompanying negotiating techniques, were all lawful and had no anti-competitive impact. Further, Keating has no evidence that Glidewell's few alleged instances of misuse of the ® symbol were intended to deceive, and thus those instances do not give rise to a claim. Keating, therefore, has insufficient evidence to maintain a UCL claim.

Third, Keating's common law unfair competition claim fails because Keating neither pleads, nor has evidence of, palming off or fraud akin to palming off, and thus has no evidence to support a common law unfair competition claim.

2. For partial summary judgment on Keating's Third Counterclaim for Misuse of Trademark.

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The ground for partial summary judgment is that trademark misuse is not an

affirmative claim, but instead is solely an affirmative defense.

3. For partial summary judgment on Keating's Third Affirmative Defense of Estoppel.

The ground for partial summary judgment is that none of the facts alleged by Keating, nor any of the evidence produced, furnish a basis for estoppel.

4. For partial summary judgment on Keating's Fourth Affirmative Defense of Misuse of Trademark/Unclean Hands/Unfair Competition.

The ground for partial summary judgment is that there is no affirmative defense of unfair competition; it is solely an affirmative claim. Misuse of trademark, moreover, is redundant with a claim for unclean hands.

Properly analyzed as an unclean hands defense, none of the conduct Keating complains of or identifies in its evidence and discovery amounts to unclean hands. Keating's complaints about Glidewell's enforcement of its BruxZir mark, at most, amount to aggressive policing and negotiating tactics, which, under established precedent, do not give rise to an unclean hands defense. Further, Keating has no evidence that Glidewell's few instances of alleged misuse of the ® symbol were intended to deceive, and thus those instances do not give rise to an unclean hands defense.

5. For partial summary judgment on Keating's Fifth Affirmative Defense of Fair Use.

The ground for partial summary judgment is that Keating's use of the KDZ Bruxer mark does not constitute fair use. Its use of the mark is not nominal fair use because Keating does not use its mark to refer to Glidewell's goods. And it is not classic fair use because Keating uses "bruxer" as a trademark and not to describe its own goods.

This motion is based on this notice of motion and motion; the concurrently-filed Memorandum of Points and Authorities, Statement of Uncontroverted Facts and Conclusions of Law, Appendix of Evidence, the pleadings and papers on file in

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this action, and any argument received by the Court at the time of any hearing on this motion. SNELL & WILMER L.L.P. Dated: November 19, 2012 By: Philip J. Graves Greer N. Shaw Christopher B. Pinzon Attorneys for Plaintiff James R. Glidewell Dental Ceramics, Inc. dba **GLIDEWELL LABORATORIES** 16155021.1

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Glidewell Laboratories v. Keating Dental Arts, Inc. United States District Court, Central, Case No. SACV11-01309-DOC (ANx)

CERTIFICATE OF SERVICE

I hereby certify that on November 19, 2012, I electronically filed the document described as JAMES R. GLIDEWELL DENTAL CERAMICS, INC.'S NOTICE OF MOTION AND MOTION FOR PARTIAL SUMMARY JUDGMENT RE TRADEMARK MISUSE, UNFAIR COMPETITION, UNCLEAN HANDS, FAIR USE, AND ESTOPPEL with the Clerk of the Court using the CM/ECF System which will send notification of such filing to the following:

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